



# Success Story

Connecting CEP-Service-providers and forwarding agencies directly to SAP

## The Customer

**SEW-EURODRIVE**

**77** Drive Technology Center  
**2,7** Mrd. € turnover  
**16.000** employees worldwide

Producer for gear engines, frequency converters and drive systems

Represented in over 50 countries with production-, assembly plants and sales branches

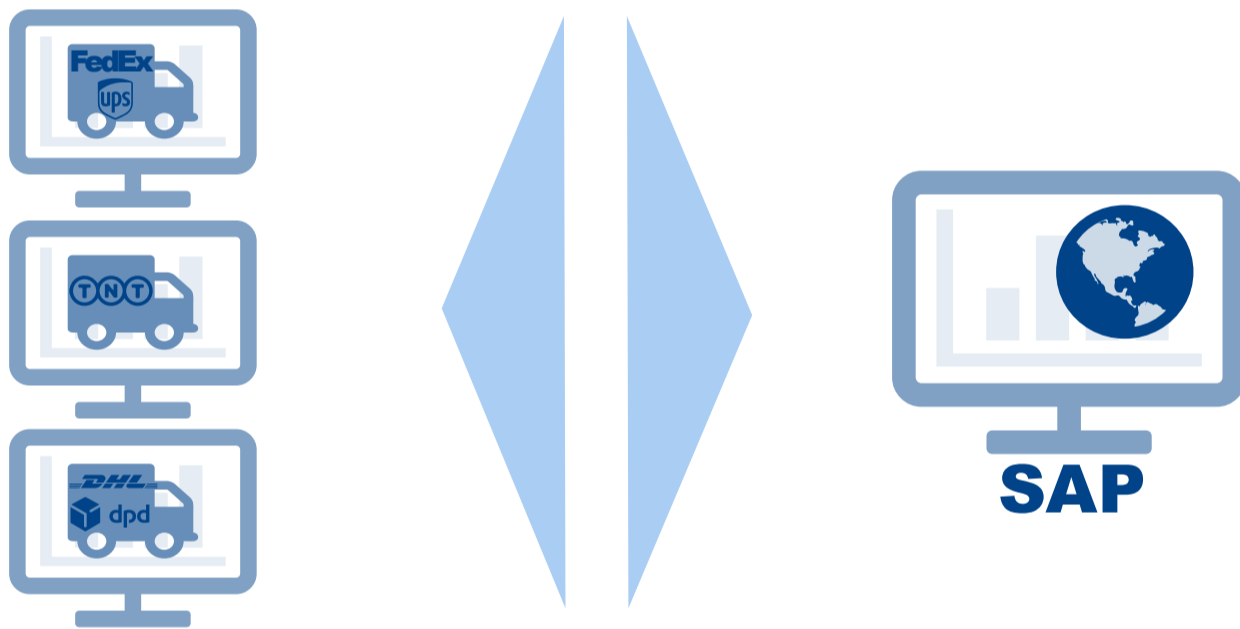
## The Challenge

**51**  
countries

**60**  
locations for shipment

**77**  
Drive Technology Center

- No consistent system in company for the shipping process with different service providers on different locations
- Complex manual processes in shipping with media breaks in process flows
- Tracking information of service providers are not available in SAP



## The Project

 <b>USA</b>	 WM		<ul style="list-style-type: none"> <li>• Rollout of SAP by SEW on American locations</li> <li>• Service Provider Integration of FEDEX and UPS on a starting location by SERKEM</li> </ul>
 <b>France</b>	 EWM		<ul style="list-style-type: none"> <li>• Integration of TNT in shipping processes under SAP EWM</li> <li>• 12 weeks after project start TNT was integrated in the shipping processes in Brumath</li> </ul>
 <b>Germany</b>	 WM		<ul style="list-style-type: none"> <li>• Connection of DPD and DHL integrated at the headquarter in Bruchsal</li> <li>• Interaction with the logistic service providers is carried out now completely in SAP</li> </ul>

## The Result

„Before the project the various CEP service providers were integrated at SEW-Eurodrive in different ways. Target of the project was to establish a standardized and rollout able solution for connecting the CEP service providers.“

*Armin Neff, group leader IT-Services Production & Purchasing, SEW-EURODRIVE*

„We don't want to build artificial barriers into our solutions and to force the customer into a lock-in situation with us. But we want to convince the customer with the performance of our solutions to take us into account for future projects.“

*Sascha Reischl, authorized signatory, SERKEM*

„The previous projects with SERKEM could be carried out very pragmatic and cooperative in a short time. It is planned to roll out the flexible solution gradually in the whole SEW group, as needs arise.“

*Erik Struppler, projekt manager IT-Services Production & Purchasing, SEW-EURODRIVE*